

PAVING A PATH OF RESILIENCE



New Member/ Representative Orientation



January 23, 2025

March, 1986 - TIME Magazine documents the insurance crisis in America.

In California, many local governmental entities found that coverage was either priced out of their reach or completely unavailable. Insurance companies refused to write coverage for most municipalities and canceled those they had.

What went wrong?



What is So Cal ReLiEF?

- Southern California Regional Liability Excess Fund (aka: ReLiEF, SoCal ReLiEF, or SCR)
- In association with NCR, we are the largest P&L Joint Powers Authority (JPA) for schools.
- Authorized by California Government Code
- Provides broad coverage for risk of loss.
 - *Defend and indemnify lawsuits against our districts.*
 - *Rebuild schools damaged by covered perils.*
- NOT subject to Insurance Code or law.
- Governed by and for the members through a Memorandum of Coverage.

What / Who We Are

- Non-Profit
- Member Owned & Operated
- Broad Seamless Coverage
- Combination of self-insurance and transferred risk
- Specialized Loss Control Services
- Multiple Retention Options
- Regional Focus
- CAJPA Accredited with Excellence

Mission Statement



The Authority's mission is to assist its members in managing risk by providing broad liability and property coverage, stable rates, and quality specialized services.

- Broad Coverage
- Stable Rates
- Specialized Services

What Makes JPAs So Special?

- Stable rate structure.
- Reduced rates with non-profit operations and large spread of risk (law of large numbers).
- More control over claims
- Investment of funds
- Share Best Practices & Allocate Resources
- Anything left over belongs to the members
- The value is in the common challenges, the pursuit of unique solutions, having control of the process, and the relationships you develop and depend on.

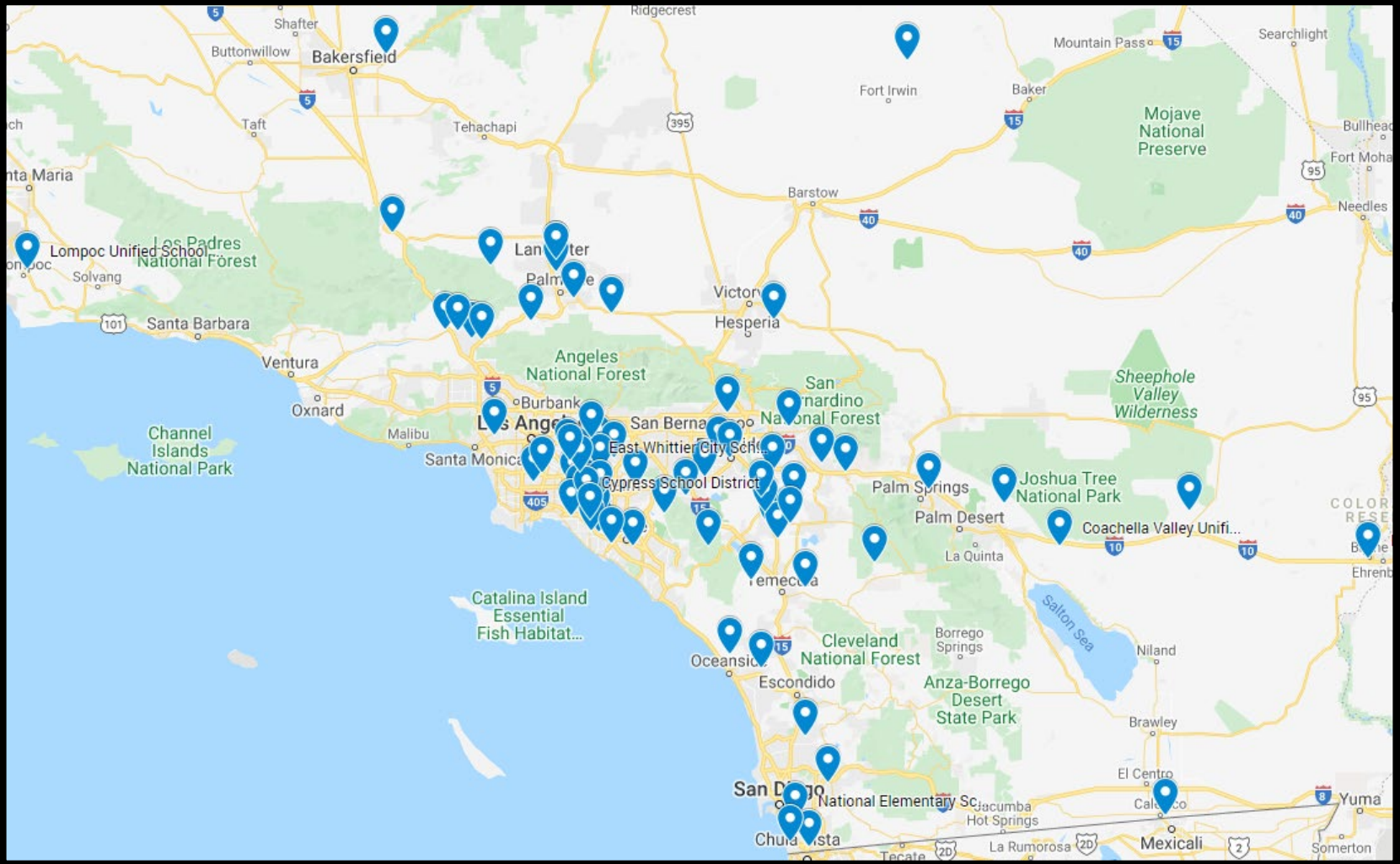
Program Structure 2024-25

	PROPERTY	LIABILITY	
\$500,250,000	SAFER \$250,000,000 Excess \$250,250,000	SAFER \$25,000,000 Excess \$25,000,000	\$75,000,000
		SAFER \$25,000,000 Excess \$25,000,000	\$50,000,000
\$250,250,000	SAFER \$225,000,000 Excess \$25,250,000	SAFER \$15,000,000 Excess \$10,000,000 \$10,000,000 AAD	\$25,000,000
\$25,250,000	SAFER \$25,000,000 Excess \$250,000 \$7,500,000 AAD	SAFER: \$8,000,000 Excess \$2,000,000 \$26M AAD	\$10,000,000
		SAFER \$1,000,000 Excess \$1,000,000	\$2,000,000
\$250,000	ReLiEF Retention \$250,000 Less MRL	ReLiEF Retention (PFP) \$1,000,000 Less MRL	\$1,000,000
Various	Member Retained Limit	Member Retained Limit	Various

Current Membership

- 1,007,101 ADA
- \$42.92 Billion TIV
- 43 Total Members
- 90 Total Member Districts
- 8 Counties served: Los Angeles County, Riverside County, San Bernardino County, Orange County, San Diego County, Imperial County, Kern County, Santa Barbara County

SoCal ReLiEF Members



How Does it Work?

- Board of Directors
 - Every Member Represented
 - Primary and Alternate Representatives
 - Weighted Votes based on Member Size
 - Executive Committee = 4 Officers + 3 At-Large
 - Officers serve two-year terms.
- 3 (non-Executive) Committees + Roundtable
 - Any designated district rep can participate on Committees
 - We LOVE HR!
 - Roundtable meetings open to everyone.

Board & Committee Structure



Risk Management Roundtables

Prior topics include:

- M&O – “Property Damage Prevention Through the Eye of a Storm”
- Security/SRO – “Active Shooter Prevention and Response Measures”
- HR – “Can We Talk? Managing the Interactive Process”
- Special Ed. – “Special Education Litigation”
- PR – “Communicating Through the Chaos”
- IT – “Cyber Liability - Know Your Threats and How to Protect Your District”

Executive Committee



John Fogarty
President
Irvine USD



Lucy Dressel
Vice President
Hemet USD



Tim McLellan
Treasurer
NOC L&P SIA



Daniel Whitfield
Secretary
RSIA

Members-at-Large:



Nancy Nien
Anaheim Un. HSD



Scott Buxbaum
Cajon Valley USD



Dr. Joshua Randall
SIRMA II JPA

Keenan's Role



Management Team



Crystal McMahan
JPA Manager



Seranie Ruiz
SCR Account
Manager



Jaquelyn Zermeno
SCR Account
Coordinator



Hesam Fayaz
SETECH



Eric Lucas
Sr. Vice President
Claims



Matthew Takeda
Claims Manager



Eric Preston
Sr. Vice President
Loss Control



Dianna Poulin
Loss Control

How Do I Participate?

- Every “member” has a Board representative & alternate
- Members have weighted votes at Board meetings (not committees)
- Only 1 voting representative at Board meetings.
- Members may have other representatives participate on committees.
- Committee reps don’t have alternates.

Coverages

- Property
- General liability
- Auto
- EPL
- Injunctive relief

Where Coverage is Excluded or Limited

- Intentional Acts
- Criminal Acts
- Explosives
- Wear & Tear
- Pollution & Hazardous Chemicals
- Back Wages & Salary
- Earth Movement
- Terrorism
- Rodeos & Trampolines
- Loss or Misuse of Funds, Cash, Securities
- In-flight Operations (Drone use conditional on compliance with FAA guidelines)

What Are My Responsibilities?

Care:

- Discharge duties with the care that an ordinary, prudent person in a like situation would under similar circumstances
- A fiduciary standard of “utmost good faith”. Highest standard of care
- Need not always be “right”, but act with common sense & informed judgment



Best Interests:

- Undivided allegiance to the best interests of ReLiEF
- Must put the interests of ReLiEF ahead of the interests of his or her own District
- Obligation to advance & protect the interests of ReLiEF, even if it means an increased cost to the membership
- Obligation to be faithful to ReLiEF's Mission & Goals

Compliance:

- Must comply with all federal & state laws, & governing documents



Expected Losses

+

Contingency

+

Program
Expenses

=

Rates

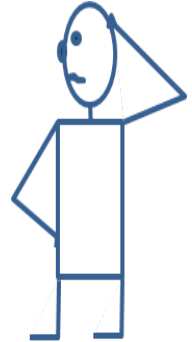
How Are RATES Determined?

Loss Funding

- Actuarial estimate of next year's losses
 - Central estimate
 - 50/50 for adequacy
 - Extent of shortcoming not considered
- How “confident” do you want to be of having sufficient funding?
 - Better to fund conservative or wait until you need it?
 - 80% “probability” is our current standard
- What about interest earnings (i.e. “discounting”)?
 - How far does your crystal ball see?
- Adjusted for your own experience as compared to the group.

“Risk is
measurable
uncertainty”

“Uncertainty is
unmeasurable
risk”



Program Expenses

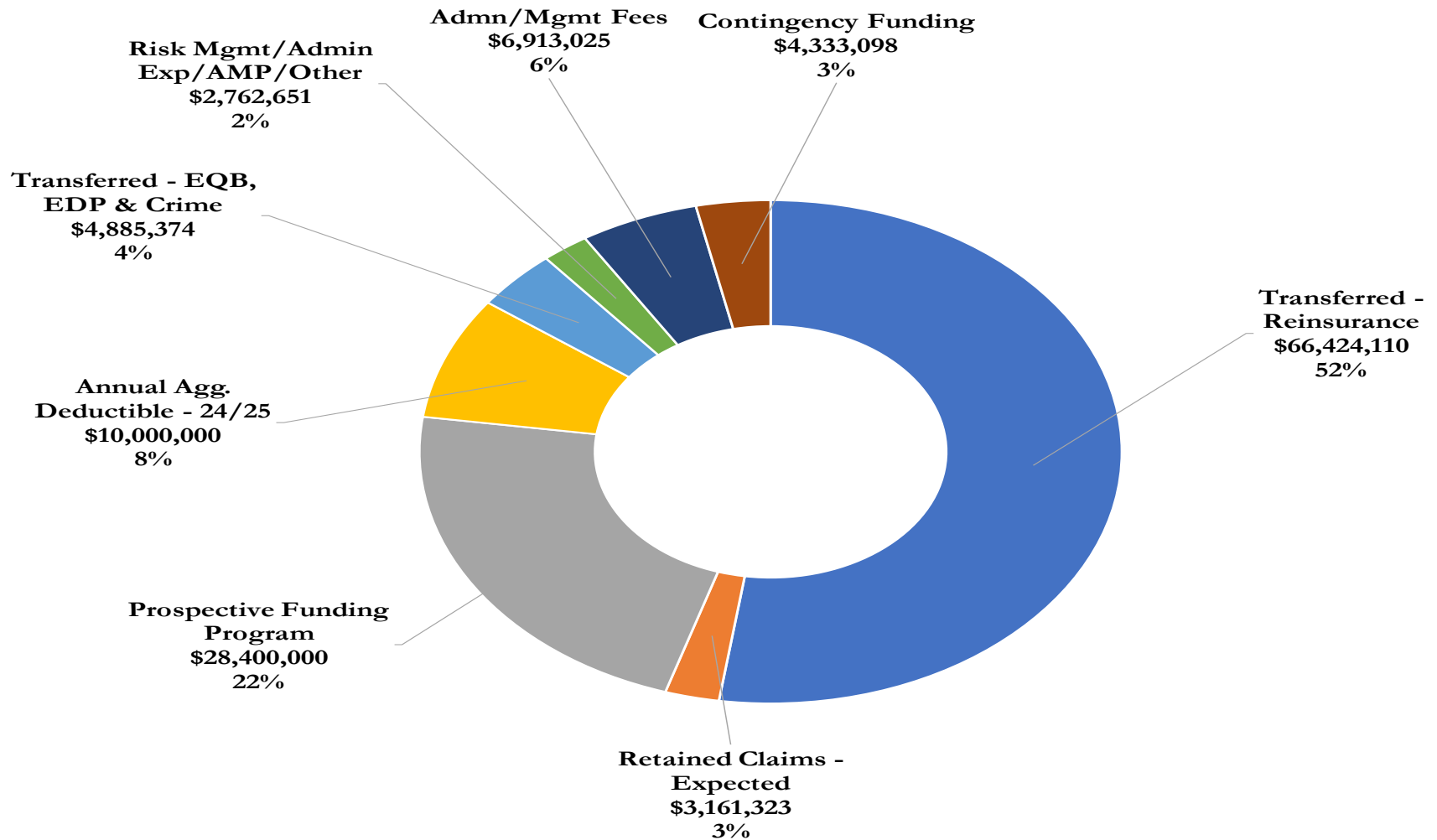
- Claims Administration
- Safety & Loss Control
- Training & Education
- Actuarial Services
- Audits (Financial and Claims)
- Professional Development
- Marketing / Brokerage Services
- Accounting Services
- Underwriting Services
- Matching Grants
- Accident Med Pay



Program Year 2024/2025

Member Contributions

\$ 126,879,581



Finance & Expense Controls

- Treasurer (serves a 2 year term & authorizes all payments)
- Finance Committee (meets quarterly)
 - Annual budget
 - Treasurer's Report
 - Reviews and approve all fiscal policy and issues
 - Reviews Investment Portfolio
 - Semi Annual Actuarial Reports
- Annual independent audit of financial records
 - Filed with the California Department of Education and State Controller
- Special Districts Compensation and Special Districts Financial Transaction Reports
 - Filed with the State Controller



Loss Control Services

ReLiEF Inspection

- Every District receives a biennial P&L safety inspection and safety program review along with a 90 Day Follow-Up Audit.
- To review the district's current standing on a variety of loss-related safety programs required by SCR as well as to identify serious safety hazards that could lead to a loss.
- Visual assessment of high-hazard, high-occupancy, and high-use areas, as well as approximately 25% of the general education classrooms, at every site/property owned and operated by the district.
- Inspection report as well as corrective actions needed to bring any delinquent programs up to speed. Results of program review are presented to the SCR LC/UW committee for review.

Loss Control Services

Sexual Abuse & Molestation Prevention Assessment

- Every District will receive a biennial Sexual Abuse & Molestation Prevention Assessment.
- Five main areas assessed:
 - SAM Prevention Policy Document(s) Review
 - SAM Prevention Employee Training Program
 - SAM Prevention Technology
 - SAM Prevention District Self-Inspections
 - SAM Prevention Facility Inspection: a visual assessment of high-occupancy, high-risk, and high-use areas, as well as approximately 25% of the general education classrooms, at every school site
- Inspection report evaluating the current status of the various best practice components of each of the five components, as well as corrective actions needed to bring any delinquent components up to speed.

On-Demand Loss Control Services



Loss Control

A Keenan Solution



Southern
California
ReLIEF
Regional Liability
Excess Fund

July 1, 2020 – June 30, 2024

On-Demand Loss Control Services

Every District in SCR has access to the following Loss Control Services, which can be requested by the member district at any time.

- Bus Safety Assessment – this is a specific on-site transportation safety program assessment for bussing operations, which would review things like employee training, bus maintenance, use of cameras/gps, student pick-up/drop off procedures, etc.
- Defensive Driver Training – Training for employees who drive on behalf of the district.
- Employment Liability Awareness Facilitation – LC will help bring awareness to site-level and line-level supervisors on what EPL is, its importance, common acts that lead to EPL claims, etc. LC will act as EPL awareness ambassadors for the member districts.
- Facility Safety Self Inspection Training – Training for those employees, and their supervisors, responsible for conducting the district's self-inspections.
- Fire/Arson Prevention Assessment – Pre or post loss site-specific assessment to help prevent future fire/arson claims.
- Loss-Driver Onsite Consultation Services – This service is designed to be used to help a district evaluate a specific loss-driver related safety concern (examples include evaluation of a specific piece of playground equipment after a trend of injuries, evaluating a classroom that has had a recent string of thefts, and assessing a proposed district activity that involves some form of risk related to SCR's losses).
- Preliminary Indoor Air Quality Assessments – A visual assessment of a room or area where recent IAQ complaints or concerns have been brought to the district's attention.
- Playground Safety Plan – Assistance with the development and implementation of a playground safety plan.
- Playground Inspection & Maintenance Training – Training for those employees who are responsible for conducting routine and preventative playground maintenance and inspections.
- Playground Supervision Training – Training for those employees performing playground supervision duties.
- Theft/Vandalism Assessment – A physical site assessment intended to address and make recommendations for security concerns including the prevention of thefts, vandalism, and site access. Just re-named security assessment to identify that it is focusing on property loss/damage, not necessarily intruders/active shooters. That is a service that Kennan's Loss Control Services offers separately.
- Student Sports Program Safety Assessment – This on-site assessment looks at things like student supervision, policies, hold harmless documentation/collection, incident response, and consistency of all of these items between sites/sports programs within a member district. This would include evaluating heat illness/prevention in this comprehensive assessment.
- Student Drop-off/Pick-up Traffic Assessment – A physical site assessment where there are student/pedestrian safety concerns with vehicular traffic congestion during high-traffic times.
- Risk Management Policy Assessment/Models – Assistance in reviewing, developing and implementing risk management policies addressing property and liability risk management concerns.
- Vocational Arts/Shop/S.T.E.M. Safety Training – Training, resources and safety program/safety exam assistance for district employees who teach students in vocational arts programs such as wood shops, metal shops, construction shops, auto shops, S.T.E.M. programs, etc.

New Online Inspection Tool



Still get an Executive Summary report (physical report)



Single sign-on through PCB to your direct inspection results



Export/email findings to anyone you want



Sort, filter and view trend graphs of findings



Track updates/completions of findings directly in the platform



Conduct your own self-inspection



Use our template forms or your own custom forms
(including Williams Inspection)



Ability to use it as a safety hazard reporting tool

What if I Have Questions?

- SCR Administration:
 - Crystal McMahan, Seranie Ruiz, Jaquelyn Zermeno
 - 800.654.8102
- SCR Website – www.socalrelief.org
- Keenan Account Manager
- Keenan Account Executive
- Keenan Loss Control Consultant



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